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Economic Intelligence Weekly

Secret

CIA No. 7765/73 23 August 1973

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ECONOMIC INTELLIGENCE WEEKLY

Notes

International Monetary Developments

The dollar fluctuated sharply in heavy trading during the past week, showing a small net overall advance against most other major currencies. A sudden fall in the dollar's value on Monday reflected dealers' expectations of continuing strong West German trade performance and remaining uncertainties about US political developments. Higher short-term dollar and Eurodollar interest rates remain an important factor in the dollar's favor. Sharp fluctuations also occurred in the gold market, although gold prices showed little net movement.

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First Boeing 707 to Be Turned Over to China

This week, Boeing Aircraft will deliver the first of ten 707s ordered by the PRC in 1972. The Chinese have been sensitive about quality control throughout production of this aircraft. Originally scheduled for 9 August, delivery was delayed first by damage to the fuselage on the assembly line and then by an oil leak in an engine. Following the test flight on 17 August, the Chinese agreed to accept the aircraft as soon as Boeing completed minor repairs.

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Soviet Tankers Begin Carrying Petroleum to the United States

Soviet tankers are carrying petroleum to the United States for the first time. Three have already arrived or are en route with crude oil loaded in Egypt, probably on Soviet account. Each vessel may pick up grain in US Gulf ports after discharging

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US-PRC Shipping Talks

Officials of Sealand Lines Inc., a major US container-shipping company, expect to negotiate an agreement with the PRC next month. The proposal calls for the distribution of Sealand containers throughout South China for packaging and eventual shipment to Hong Kong by rail or coastal vessel. The PRC is seeking a US-flag carrier for South China to avoid becoming

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overly dependent on Japanese carriers, who now handle most container cargo from North China. Initially at least, the shipping trade would be small, but Sealand thinks that the Chinese may also be interested in obtaining container port facilities and container ships, as well as establishing coastal feeder services. 25X1 Jordan: Outlook for Enlarged Budget Deficit Amman will incur a 1973 budgetary deficit of about \$73 million double last year's amount - and may have to turn to the United States for supplemental aid. Revenues this year are suffering from reduced foreign aid, while expenditures are increasing because of expanded military 25X1 purchases, drought-related costs, and higher debt repayments. 25X1 Meanwhile, the central bank is financing the deficit, adding substantially to liquidity and aggravating the inflation. 25X1 US Exports to Poland Soar US exports to Poland quadrupled in January-June 1973 to \$184 million with grain, oilcakes, and oil seeds accounting for most of the growth. This expansion accounted for more than two-thirds of the 168% rise in total US exports to Eastern Europe. US imports from Poland rose by only 31% to \$84 million, and the United States realized its first surplus on this trade in nine years. Although orders for US agricultural products so far are below those for the first six months and most deliveries on recently ordered US equipment probably will not start until 1974, the United States may have a 1973 trade surplus with Poland of more than \$125 million. 25X1

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Articles

Worldwide Grain Developments

Pakistan

The Bhutto government estimates that the severe flooding in the Punjab last week inundated 5 million acres under crops and damaged more than 1 million tons of stored grain. Damage to standing crops is estimated at \$250 million; most affected were cotton and rice, the major foreign exchange earners. Flood waters, now receding in the Punjab, are overflowing the Indus River banks farther south. Pakistan imported about 1.5 million tons of grain in FY 1973 and prior to the flood was expected to seek only about 1 million tons of grain this year. To compensate for lost food stocks and damaged crops, Islamabad estimates that it will need an additional 1.5 million tons of wheat, corn, and sorghum.

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Canada

To eace pressure on US supplies, Ottawa has agreed to a US request that it make additional wheat available for export by further reducing its reserves. Canada will draw down its stocks by some 2.7 million tons during the year ending in July 1974. Stocks would then drop to about 7.3 million tons, compared with an estimated 10 million tons in July 1973 — itself an 11-year low.

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USSR

During the past two weeks a severe storm that swept out of the Black Sea dumped heavy and persistent rains over the western USSR, where the grain crop is currently being harvested. The immediate damage from the storm was probably moderate, but if cloudy wet weather continues, sprouting and mold could diminish seriously the quality of unthreshed breadgrains. Harvesting operations had previously been slowed by lodged grain and rain. By 20 August, 48% of the total grain area had been threshed, compared with an average of 52% in 1970-72.

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European Community

In sharp contrast with the past, the EC imposed export taxes on soft wheat, corn, and barley last week as world market prices rose above the Community levels. EC policy normally protects high domestic agricultural prices through export subsidies and import levies. If world market prices continue to rise, the new taxes will be adjusted to maintain a deterrent

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7 August; the ban on hard wheat exports, also introduced on 7 August; the ban on hard wheat exports, also introduced on 7 August, continues. Trade in flour has not been affected by the ban or taxes.	25X1
Sri Lanka	
The government, assuming that PL-480 wheat flour will not be available this year, has approved a provisional contract for 100,000 tons of French flour. This contract follows purchases of 161,000 tons of European flour earlier this month. These imports normally would allow Sri Lanka to meet consumption requirements through June 1974, but more flour than usual probably will have to be distributed this winter to compensate for rice shortages. The cost of this imported flour – some \$60 million – could force restrictions on non-food imports, unless the government obtains compensating foreign assists.	25X1
Egypt	
Cairo will have more difficulty than usual this year arranging for its normal imports of about 3 million tons of wheat. Australia may provide 1 million tons of the total, and Egypt hopes to get 1.5 million tons of US wheat on CCC credit during FY 1974.	25X1

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Tokyo Considers International Role for the Yen

Japan's Ministry of Finance is considering easing foreign exchange controls as a step toward making the yen an international currency. The Japanese business community wants liberalized controls, and international monetary circles are discussing inclusion of the yen in a proposed multiple-currency reserve system. Japan now uses dollars for more than 90% of trade transactions and nearly all capital flows — transactions involving many billions of dollars annually.

A shift into yen would reduce international demand for dollars, probably causing the dollar's value to decline under a system of floating exchange rates and exerting pressure in that direction under a system of fixed parities. In the short term, the cut in the dollar's value could provoke speculative capital movements and intensify exchange market instability, but in the longer run it should improve the US competitive position in trade.

Tokyo now maintains tighter controls on capital inflows than any other major industrialized nation and restricts the use of yen in Japan by non-residents. The Federation of Economic Organizations, representing hig business, argues that Japan would gain financial flexibility by making the yen freely convertible.

In the absence of controls, the yen would be widely accepted in international transactions. Some countries already want their exporters to be paid in yen for goods shipped to Japan, and recently Tokyo gave permission to a few oil exporting countries to increase their yen balances in Tokyo. A large share of Japan's trade transactions could be settled in yen, if freely convertible, and loans in yen could be made to foreigners without the present mandatory conversion into dollars.

Despite growing interest in internationalizing the yen, Tokyo is moving cautiously. Ministry of Finance officials stated this week that no major changes were planned at least until the September IMF meeting. A gradual loosening of controls on capital inflows is likely, however, especially in view of the declining trade surplus and the balance-of-payments deficit of \$4 billion during the first half of 1973.

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Ecuadorean Oil Developments

The Texaco-Gulf consortium and Ecuador Sun Oil Company met a government-imposed August deadline by signing revised 20-year production contracts. The Anglo-Ecuadorean consortium — Union Oil Company, Burman Oil Company, and Ecuadorean investors — is expected to sign a contract shortly. The new contracts call for production sharing and future equity participation by the state. They also incorporate the tax and acreage reversion provisions imposed under the 1972 Hydrocarbons Law. At the expiration of the contracts, all machinery, equipment, and other oil company property will revert to the state at no cost.

Only Texaco-Gulf, with a production rate approaching 250,000 barrels per day (b/d) — equal to about 10% of Venezuelan output — is currently in the production phase. Under the terms of its new contract the state can buy up to 26% of crude oil produced at the tax reference price or the market price (whichever is higher). The state petroleum company has the option to purchase up to 25% of the Texaco-Gulf properties after June 1977 and thus could gain access to more crude oil.

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The remaining companies – still in the exploration phase – have protested that the tax and other obligations imposed by the government make the development of smaller, unproved fields uneconomic even at today's oil prices. Few of these companies are likely to continue activity beyond present terminal dates for their agreements.

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Publication of Interest

The	Work	d Si	ıgar	Ma	rket:	Re	cent	Trends	and	Short-Term	Prospects	
CIA	ER	RP	73-1	١4,	Augu	st	1973	,				

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The world sugar market continued to tighten during the 1972 and 1973 crop years. Production problems, mainly in the Communist areas, kept output below consumption for the third consecutive year, dropping world stocks to abnormally low levels. Prices in the free market, where about one-half of the sugar moving in international trade is sold, rose sharply to an average of 7.7 US cents per pound in 1972 and to about 9.5 cents so far this year, exerting strong pressures on prices in the US and Communist-area preferential markets. Although the world supply situation is expected to remain tight over the next couple of years, output gains in a few major exporting countries should ease pressure a little on the free market.

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DOMESTIC ECONOMIC INDICATORS

		Day	n	Average Ann rowth Rate S					Gr	Average Ann owth Bate S	
	Latest Period	Percent Chang from Previous Period		1 Year Earlier	3 Montos Earlier		Lates Period	Percent Change from Previous Period	1970	1 Year Earlier	3 Month Earlier
GNP" (Constant Market Prices)	Quarter				Previous Quarter	WHOLESALE (Industrial)	PRICES				
United States	, 73 11	0.8	5.1	6.4	2.5	United States	+ Jul 7:	3 , 0 ,	4.8	7.5	8.3
Japan	73 1	3.6	9.8	16.0	15.2	Japan	Jul 73		4.6	15.7	17.8
West Germany	73 11	-1.1	3.9	7.2	-4.2	West Germany	Jul 73	0.8	4.9	7.3	7.8
France	73 1	2.0	5.5	3.8	8.2	Franco	Apr 7	3 0.8	6.2	12.0	20.2
United Kingdom	73 11	0.7	3.2	5.4	2.8	United Kingdom) Jun 73	1.0	8.7	6.2	3.7
italy Canada	73 1	8.0	3.1	5.2	3.4	<u>Italy</u>	May 7		6.9	13.8	20.0
Canada	73 1	2.9	6.3	8.0	12.1	Canada	Jun 7:	3 1.8	7.5	16.1	15.8
Simple Property and	1		1,								
INDUSTRIAL PRO	DUCT	10 N *			٧٠	CONSUMER	PRICES	i)			
					:						
United States	73 וני ן	1.1	5.7	10.2	8.1	United States	Jun 73	i 0.7	4.5	5.9	8.3
Japan Wasa Carre	Jun 73	0.4	9.2	19.4	13.0	Japan	May 7		7.5	11.1	29.1
West Germany	May 73	1,1	4.4	7.8	-2.2	West Germany	Jul 73	0.3	6.1	7.5	9.4
France United Kingdom	Jun 73 Jun 73	-1.5	7.1	8.9	0	France	Jun 73		6.1	7.4	10.0
Italy		0.4	3.9	10.4	-1.4	United Kingdom	1	1 1	8.5	9.4	7.0
Canada	May 73 May 73	9.3	3.4 6.9	8.8	51.7	Italy	Jun 73	0.9	7.2	11.4	14.5
	14107 70	1 2.1	0.3	10.3	7.5	Canada	Jul 73	0.9	5.1	7.7	10.4
	, '							•			
RETAIL SALES* (Current Prices)						MONEY SUP	PLY.				
United States	Jul 73	, 3.3 ,	11.8	14.2	16.5	United States	. Jul 73	. 0.4	7.8 i	6.7	10.8
Japan	Mar 73	4.0	12.9	24.8	45.2	Japan States	May 7:		19.0	30.5	26.8
West Germany	Jun 73	-1.3	9.3	10.0	11.8	West Germany	May 73		10.2	8.4	-13.6
France	Mar 73	4.1	6.3	7.0	6.7	France	Mar 73	1	12.7	10.4	-2.1
United Kingdom	Apr 73	-7.2	9.6	11.2	-3.0	United Kingdom	Jul 73		12.2	13.0	12.9
Italy	Feb 73	9.0	11.5	18.8	24.1		Feb 73	1 - 1	20.1	18.7	21.5
Canada	Jun 73	0.5	10.4	10.4	-0.3	Canada	May 73	2.3	14.1	17.5	20.3
	Tell a	the factor	. 1.				4.				-
MONEY-MARKET	RATE	S			Perce	it Raie of Interest		•			
	Re	presentative Ra	ites	ı	atest	12 Months 3 Months Earlier Earlier	1 Month Earlier				
United Siztes	Prime fin	ance paper		L Aug 17	8.75	4.50 7.25	8.13				
Japon	Call mone	ıy		Aug 11		4.25 8.00	7.25				
West Germany		cloans (3 mo	nths)	Aug 17		4.62 12.63	14.25				
	Call mone	y	•	Aug 10	T .	3.62 7.44	8.63			r in the	
		notity deposit	8	Aug 17	12.75	4.55 7.34	6.38		1.		
	Finance p			Aug 17	8.00	4.88 6.83	7.63	January (1919)			
Euro-Dollars	Three-mo	nth deposits		Aug 17	11.22	5.50 8.50	10.88		*Se	asonally .	Adiusto
				•				er en			ujuait

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EXTERNAL ECONOMIC INDICATORS

% 	Latest	Percent Gi Trom Prev	ange	owth Rate Si 1 Year	3 Months		٠.		,		
	Period	Period		Earligr	Earlier					, 1, 1	
EXPORT PRIC	ES					EXPORTS.					
(US: \$)						(f.o.b.)	Larest	A		itive - (Millio	
United States	Uun 73	1.6	8.7	! 14.0	25.0	United States	Perint Jun 73	1		1973	1972
Japan	Jul 73	1.7	12.3	23.3	20.4	Japan	Jul 73		Jan Jun Jan•Jul	32,289 19,7, 3	22,986 15,359
West Germany	May 73	3.5	11.8	17.9	54.7	West Germany	Jun 13	1 -	Jan Jun	29,916	22,498
France United Kingdom	Mar 73	6.9	12.8	20.6	70.4	France	Jul 73	3,309	Jan-Jul	20,292	14,824
italy	Jun 73 Apr 73	3.1 0.9	11.2 8.2	11.8 9.8	34.1	United Kingdom Italy	Jul 73	2,482	Jan-Jul	18,117	13,541
Canada	Apr 73	3.5	6.0	12.5	32.8	Canada	Jun 73 Jun 73	1	Jan-Jun Jan-Jun	9,479 11,984	8,868 9,700
5 10 5 4 10 10 10 10 10 10 10 10 10 10 10 10 10	100	12.13	1 v			the state of the s				* 1,00 *	3,700
EXPORT PRIC	ES					IMPORTS'					
(National Currency)						(f.a.b.)	Latest			tive (Millio	ı US SI
'United Cteter	1 70	1 4 5		1445		, ,	Period	Million US	\$	1973	1972
United States Japan	Jun 73 Jul 73	1.8	6.7 1.8	14.0	25.0 17.6	United States	Jun 73	5.793	Jan Jun	33,099	25,114
West Germany	May 73	0.8	1.4	2.3	10.2	Japan West Germany	Jul 73 Jun 73	2,685 4,039	Jan-Jul Jan-Jun	18,480 23,408	0,128 8,305
France	Mar 73	1.5	4.9	8.3	123	France	Jul 73	3,128	Jan-Jul	19,492	14,276
United Kingdom Italy	Jun 73	1.2	8.6	10.8	15.1	United Kingdom	Jul 73	2,883	Jan-Jul	18,407	13,978
Canada	Apr 73 Apr 73	2.6 3.6	5.7 4.8	10.4	28.0 33.4	Italy Canada	Jun 73	2,212	Jan∙Jun	10,720	8,092
	pi 70	0.0	· 	10,0	33,4	ounuud 	Jun 73	1,994	Uan-Jun	111,110	9,082
IMPORT PRICE	:0					TRADE BALANC			•.		
(National Currency)	. 3					(f.o.b./f.o.b.)	d Cumulative (Million US S)				
United States	Jun 73	1 0.4	9.7	116.4	1224	Huland Sana	Period	Million US \$		1973	1972
Japan	Jul 73	4.0	5.0	24.0	32.4 46.5	United States Japan	Jun 73 Jul 73	-15 429	Jan-Jun Jan-Jul	-810	2,128
West Germany	May 73	1.1	0.8	3.8	8.5	West Germany	Jun 73	1,050	Jan-Jun	3,273 6,507	5,233 4,193
France	Mar 73	1.9	2.5	0.4	18.3	France	Jul 73	183	Jan-Jul	801	549
United Kingdom Italy	Jun 73 Apr 73	3.3	11.4 8.5	28.4	34.7	United Kingdom	J ul 73	-402	Jan-Jul	2,289	-436
Canada	Маг 73	3.4	4.0	16.7 6.2	49.2 18.4	Italy Canada	Jun 73 Jun 73	-275 138	Jan-Jun	1.241	776
	New Y		. Arrive er	1 1 1	10.4	Vanada	Jun 73	135	Jan-Jun	874	1 618
OFFICIAL RESE	RVFS		Billion	us \$ ·		EXCHANGE RAT	E C/C	D-4-1			
	Latest	Period			Months	As of 17 Aug 73	US S	nate)	Percent Cha		.
	End of		June 1970	Earlier	Earlier		Per Unit	Drc 66	18 Dec 71	9 Mar 73	10 Aug 73
United States Japan	Jun 73 Jul 73	14.0 15.2	18.3 4.1	13.3	14.0	Japan (Yen)	0.0038	36.53	16.01	-0.95	-0.08
West Germany	Jul 73	40.9	8.8	15.9 24.8	16.8 30.6	West Germany (Deutsche France (Franc)	0.4044	60.86	30.33	14.21	-2.53
France	Jul 73	10.4	4.4	9.9	11.5	United Kingdom Sterlings	0.2304 2.4845	14.12 11.89	17.01 -5.42	4.54 0.14	-2.78 -0.48
United Kingdom	Jul 73	8.6	2.8	6.1	6.1	, Italy (Lira)	0.0017	8.06	0.58	2.26	0.40
Italy Canada	Apr 73 Jul 73	6.4 5.8	4.7	6.5 6.2	5.8 5.9	Canada (Dollar)	0.9958	7.98	L _{0.20}	-0.19	L0.08
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						TOADE WELDING	. D. P.V	011 6 21 0		idus i	
						TRADE-WEIGHTE As of 17 Aug 73	:v tX	u n A N G	E RATi		
			a gradinal September 1			· '		Dec GA 1	8 Dec 71 1		0 Aug 73
						United States		- 18.36	-8.82	-2.04	0.84
						∴Japan . West Germany		23.86	9.86	-2.20	0.39
					National Section	France		32.36 -11.90	15.34 1.32	10.32 -1.11	0.29
						United Kingdom		-81.92	17.84	3.50	-0.97 1.07
Saveanally Adinasad	, in a		sayara nggala mga	2000年		Italy		- 8.64	15.44	8.62	2.32
Seusonally Adjusted	93 p.M.	1.			notatili e Kalimere	Canada		4.14	L2.39	10.74	0.18
Aug 73	90. N. Tall	340 (191		S 42 5			\$53,7 1 .53,777	the second and contracting	Street Charles	A STATE OF THE PARTY OF THE PARTY.	eroemas eroopis